

STANDARDIZED MILK PRICE CALCULATIONS for OCTOBER 2012 deliveries

(for standardized milk (1) and based on payment systems of the companies; all prices in euro / 100kg)

Company		Quality adjustment	Quantity adjustment	Seasonal adjustment	MILK PRICE this month	Most recent supplementary payment	Rolling average last 12 month (4)
Milcobel	BE	0.73	1.37		31.65	0.10	30.55
Alois Müller	DE	0.51			30.97	0.38	31.74
Humana Milchunion eG	DE		0.15		32.12	0.00	31.10
Nordmilch	DE		0.15		32.12	0.00	31.12
Arla Foods	DK	0.60			30.43	1.49	33.42
Hämeenlinnan Osuusmeijeri	FI			1.94	43.23	2.82	44.06
Bongrain CLE (Basse Normandie)	FR	0.74			33.51	none	33.69
Danone (Pas de Calais)	FR				32.02	none	33.87
Lactalis (Pays de la Loire)	FR				31.10	none	33.18
Sodiaal	FR	0.58			32.40	none	33.80
Dairy Crest (Davidstow)	GB	0.12	0.36	2.41	38.06	0.00	34.84
First Milk	GB	0.60	2.26		33.33	0.00	31.62
Glanbia	IE				30.44	0.00	30.85
Kerry	IE				31.00	none	30.67
Granarolo (North)	IT	1.15	3.42		40.24	none	40.76
DOC Kaas	NL	0.05	0.34		32.27	2.03	33.84
Friesland Campina	NL	0.05	0.75	2.45	34.27	1.79	34.80
AVERAGE MILK PRICE THIS MONTH (2)					33,48		33,76
Emmi A.G.	CH		2.90	3.23	50.01	none	46.63
Fonterra (5)	NZ				26.76	0.00	28.57
United States of America (3)	US	0.17			39.96	none	32.94

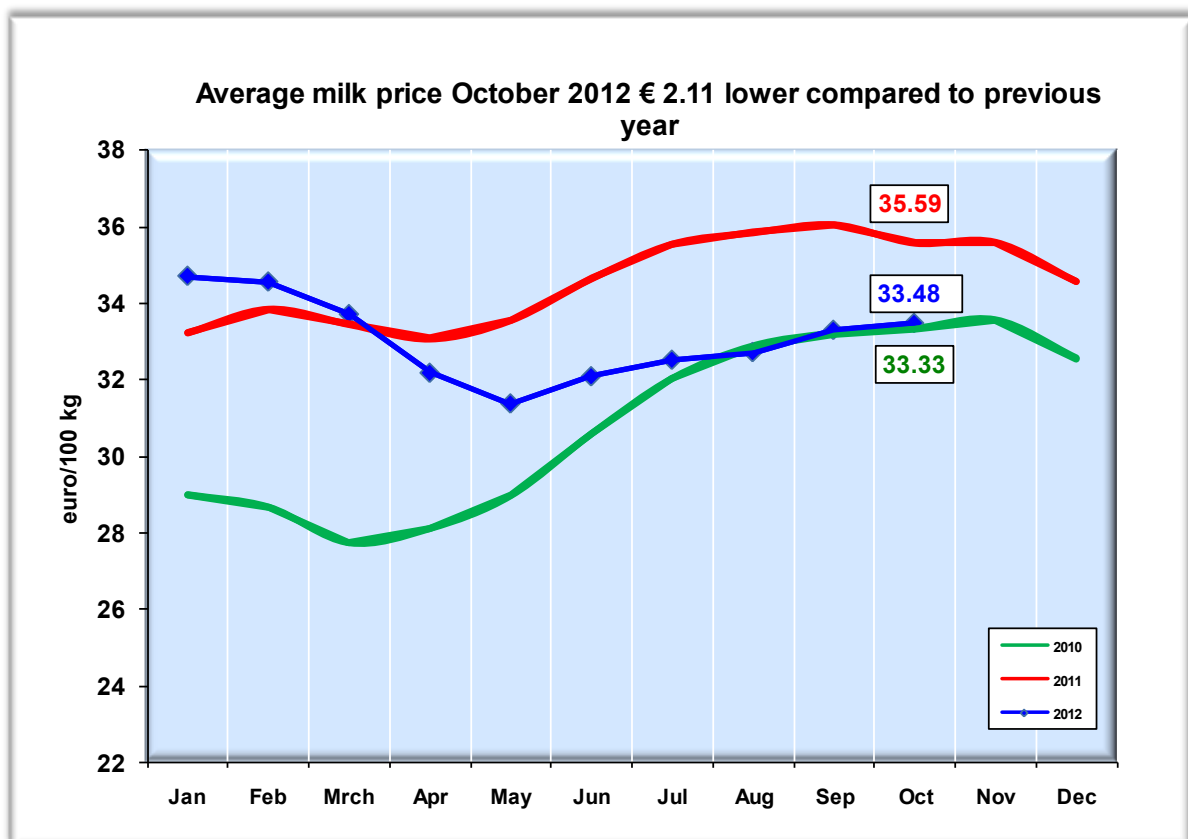
Remarks:

- (1) All prices are VAT excluded, paid to producers and assuming milk collected every other day.
Price per 100 kg standard milk with 4.2% fat, 3.4% (crude) protein, 500,000 kg per year, total bacterial count 24,999 and somatic cell count 249,999 per ml.
- (2) Arithmetic average.
- (3) Based on USDA announcement, adjusted for 4.2% fat, 3.4% protein and somatic cell count 249,999 per ml.
- (4) Including most recent supplementary payment.
- (5) Based on payout forecast, adjusted for 4.2% fat and 3.4% protein.

ADDITIONAL REMARKS MILK PRICES OCTOBER 2012

MILK PRICES

The average calculated milk price for the October 2012 deliveries is € 33.48 per 100 kg standard milk. This is a decrease of 5.9% compared to October 2011 (- € 2.11). Milk prices have increased again, compared to previous month.



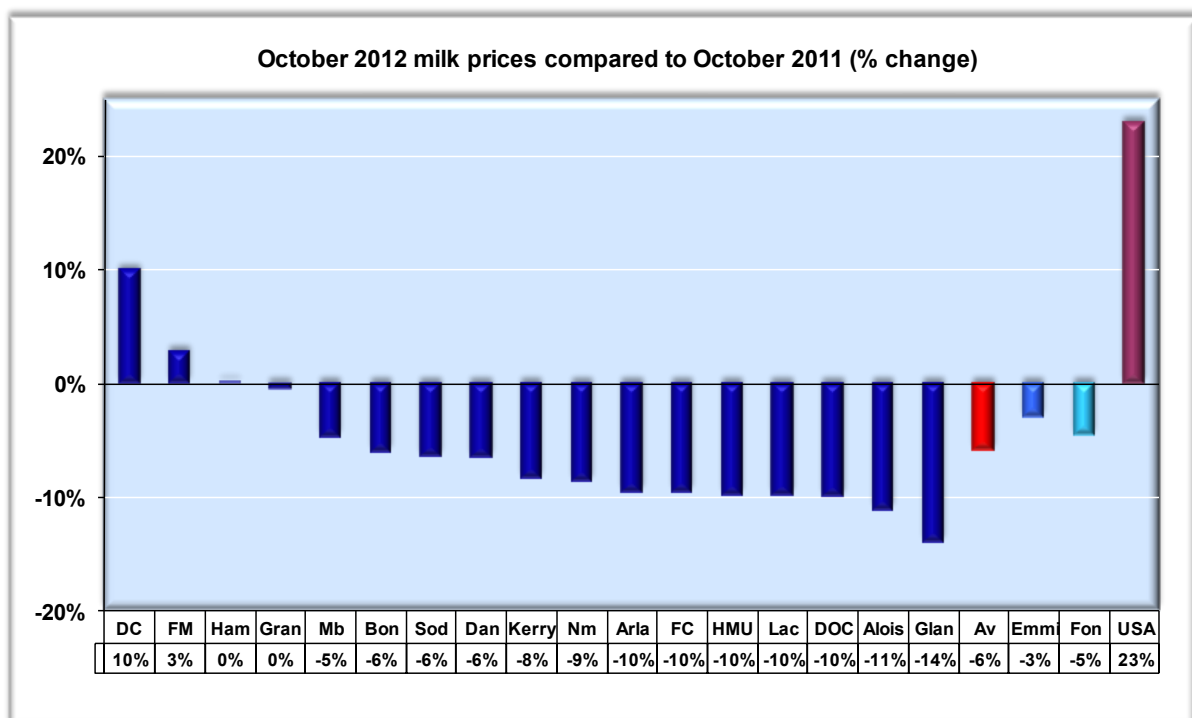
With the exception of the French, most dairy companies have increased their milk prices in October. The French companies are the only ones that have lowered prices, ranging from € -0.31 to € -1.74.

The German companies increased the most as well as DOC Kaas. Increases varied between € 1.50 and € 2.00 per 100 kg.

Because the DMK cooperatives Nordmilch and Humana pay out the same milk prices from July, the calculated milk prices have been adjusted retrospectively. It is expected that the German milk prices continue to rise in November. Alois Müller announced an increase of the basic milk price by € 2.50.

The British companies and Arla Foods have announced remarkable price increases for the coming months (> € 2.00).

FrieslandCampina and DOC Kaas have increased their milk prices by € + 0.75 and € + 1.50 in October. FrieslandCampina has announced that the guaranteed milk price will increase by € 2.25 in November. In December Friesland Campina's guaranteed milk price will increase by € 1,90. DOC Kaas will increase the milk price by € 1.00.



Additional comments milk prices October 2012

Milcobel

The calculated milk price of Milcobel has increased again by € 1.05 in October. The calculated milk price results in € 31.65.

Germany

The milk prices of all German companies increased again compared to previous month. The milk prices of DMK increased by € 2.00. Alois Müller increased its milk price by € 1.50.

Scandinavia

The (calculated) milk price of the Swedish / Danish Arla Foods increased in October, resulting at € 30.43. In November and December, the milk price of Arla will increase its milk price by 1 and 2 euro respectively.

The calculated milk price of Hämeenlinnan Osuusmeijeri is € 43.23.

France

All French dairy companies have reduced their milk prices in October. The calculated milk price of Danone resulted € 2.21 lower. Other price decreases ranged from € - 0.31 to € - 1.74.

United Kingdom

The British milk prices continue to maintain high prices. The milk price of First Milk will rise by 1 pence per liter in November and will rise by 0.75 pence per liter in December.

Dairy Crest has announced that the milk price will increase by 1.25 pence per liter from January 2013.

The calculated milk price of First Milk and Dairy Crest are € 33.33 and € 38.06 respectively.

Ireland

The Irish companies Glanbia and Kerry did not change their milk prices in October.

The Netherlands

FrieslandCampina has increased its milk price by € 0.75 in October. The calculated milk price is € 34.27.

DOC Kaas has increased its milk price by € 1.65 in October. The calculated milk price is € 32.27.

Granarolo

The calculated milk price of the Italian Granarolo for October is € 40.24.

Emmi

The calculated milk price of Emmi for October is € 50.01.

New Zealand

The calculated milk price of Fonterra in remained at in 5.565 NZ\$. Converted into euros, the milk price for October results in € 26.76.

USA

The USA Class III Component price rose in October to \$ 21.01 per cwt. Converted into euros, the milk price for October results in € 39.96.